



Bonus™ and Signature™

Managed Services

Overview

In today's economy, companies of all sizes are looking for ways to cut costs and improve their bottom line. To stay competitive your business must be able to rapidly respond to continually changing demands. Moreover, Information Technology (IT) has become so central to the fundamental operation of your business that its reliability and availability must be certain and frictionless. Put simply, it needs to be there when you need it, no more and certainly, no less.

Gartner estimates that "70% of IT support for infrastructure services can be performed from a remote location" and "remote infrastructure services can reduce labor costs by 10% to 50%, depending on the delivery location, resulting in a 3% to 30% overall net savings, excluding one-time transition charges."

BluePoint's Bonus™ Managed Services offer a scalable, configurable suite of solutions to help your business get much more for your IT dollar. Our proprietary Revolution™ methodology will guide you down a short-term or long-term path, to a true 50% reduction in your IT costs. Revolution is not an ROI model; it's a method that results in a reduction of all IT costs, including the service fees paid to BluePoint.

BluePoint uses a well defined delivery approach – on your own premises or from one of our Hosting facilities, leveraging our cost advantages while providing a quality of service that is state-of-the-art. Our Managed Services range from data protection and business continuity to monitoring and management of servers, storage, and networking components. We also support leading vendors that provide high availability products to optimize your IT and information infrastructure.

In the past, businesses seeking a full suite of services have often had to engage multiple solution providers – adding complexity instead of reducing it. Our Managed Services can provide you with all the capabilities you need, from a single source. We offer these services in flexible, modular packages, allowing you to select and pay for just what you need.

SERVICE HIGHLIGHTS

- Revolution™ service delivery model
- True 30% - 50% reduction in costs
- Bonus™ scalable and configurable
- Signature™ comprehensive and flexible

BENEFITS

Bonus™ Managed Services

- Scalable and configurable
- Low upfront costs
- Fast deployment
- Enterprise-class infrastructure
- Focus on your core business
- Continuous upgrades

Signature™ Managed Services

- Flexible and comprehensive
- Costs are known and predictable
- Customizable to your business
- Guaranteed Service Levels
- Project and account management
- Focus on your core business

Value Proposition

We don't sell you hardware or software—we provide you with managed services, Bonus™ or Signature™; Bonus services targeted at the mid-market, distributed enterprise and Signature services for the progressive enterprise.

Call us today and learn more about our Revolution™ service delivery model.

Order Now Call: 866.786.7390
Reach us online at: www.bluepointdata.com
Email us at salesinfo@bluepointdata.com

*Non-recurring installation fees also apply, minimum 12-month contract

Highlights

- Customizable, open-standards-based managed services solutions
- Helps reduce costs through Revolution™ service delivery model
- Comprehensive application hosting offerings — from basic support to global deployments
- Proven and well defined management services
- Utility services with usage-based pricing
- Best-practice ITIL processes, leveraging economies and efficiencies of scale

Managed Service Offerings

BluePoint can help your business get much more for your IT dollar and reduce your IT costs by as much as 50%. We offer a broad spectrum of IT and information managed services— from basic infrastructure to usage-based utility offerings to comprehensive end-to-end solutions — designed to flexibly meet your needs, whatever they happen to be. Our managed service offerings include:

- **Infrastructure Services** — provide proven solutions your business can rely on. BluePoint services include Data Protection, Managed Hosting, Server Management, Storage Management, Network Management, Remote Managed Services, and Data Center Assessment, Planning, Design, Consolidation, and Relocation services.
- **Data Protection Services** — provide secure, reliable, and cost effective backup and restore services that ensure business continuity and effective disaster recovery. Our services can be performed onsite, offsite, or a combination thereof. We offer Managed Replication, Exchange Backup, Data Base Backup, and Disaster Recovery services.

- **Managed Hosting Services** — are designed for midsize companies looking for flexible hosting options with predictable pricing. Our packages range from entry level Web server support to more complex data server environments. We provide a complete, end-to-end set of hosting solutions that work easily together. Supported platforms include: Linux, Windows, Unix, AS/400 & iSeries, VMware, Citrix, SQL Server, Oracle, Exchange, and Sharepoint.
- **Remote Managed Services** —provide a flexible, affordable suite of services to help you monitor and manage your IT and information management infrastructure more efficiently and cost-effectively. We use a proven and well defined delivery approach leveraging our cost advantages while maintaining the quality of service you require. Remote Managed Service include: Server Management, Storage Management, Network Management, and Data Protection services.
- **Data Center Services** — are designed to help you perform a successful consolidation or relocation of you data center on time and under budget. We use a multiphase, consulting-based approach to support smooth transitions and future-ready environments that enable you to deliver better performance to users. Data Center Services include: Assessment, Planning, Design, Consolidation, and Relocation services.

For more information

To learn more about BluePoint Managed Services, please contact us, or visit:

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